



Transformative Business and Technology Solutions

State of Oregon
Software Association of Oregon
January 2010



▶ Geography

- ▶ Serving Oregon and Washington

▶ Growth

- ▶ Founded in 2003 – Fastest Growing in Oregon
 - 2006 - #12
 - 2007 - #13
 - 2008 - #19

▶ Mission

- ▶ To ensure our client's success by solving their business problems through application of people, process and technology



- ▶ **Company**
- ▶ 65 Consultants in the Northwest

- ▶ **Skills**
- ▶ Senior Business and Technology Experts
- ▶ Program/Project Management
- ▶ Technical Architects
- ▶ Senior Technical Developers (Java/.Net)
- ▶ Business Analysts
- ▶ Database and Data Experts
- ▶ Cloud Computing Experts



Services

- ▶ **Cloud Computing**
- ▶ **Architecture and Technology Services**
- ▶ **Enterprise Performance Management**
- ▶ **Service Delivery Model**

Cloud Computing

SOFTWARE AS A SERVICE

INFRASTRUCTURE AS A SERVICE

PLATFORM AS A SERVICE



Architecture and Technology Services

Architecture

Architecture/technology assessments including:

Technical governance

Technology roadmaps

Technology evaluation/selection

Technology

IT Operations Optimization

IT Process Enhancement

Collaborative Environments

IT System/Services Consolidation

Infrastructure as a Service Solutions

Application Development (.Net/Java/Force.com)

Premise to Cloud and Cloud to Cloud System Integration

Platform as a Service Solutions

Enterprise Performance Management

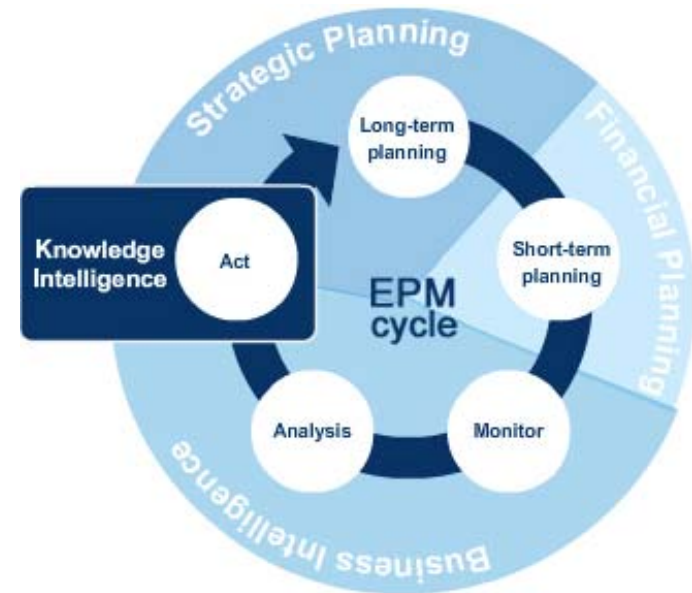
Align strategic corporate strategy with operational performance

Achieve better decision making through dashboard access to key performance data

Optimize strategies, processes and technologies to effectively measure, monitor and maximize performance.

Increase operational excellence by measuring progress of strategies

Comply with legal and regulatory processes



Case Study – Metro, Portland Oregon

CHALLENGE:

Metro, a regional governmental agency serving the Portland, Oregon area, needed a better way to combine, record and utilize data they collect from multiple stakeholders to more effectively implement its extensive “Recycle at Work” program.

Needed to maintain customer data and evaluate program effectiveness through tracking 50 different program measurement data points.

Previously used seven separate customized Access databases which were housed on the servers of their strategic partners.

Partners were geographically dispersed and needed a way to access the same database from different locations.

More expansive reporting features were required in order to track businesses’ actual recycling behavior changes through time.

Case Study – Metro, Portland Oregon

SOLUTION:

Centerstance’s expertise at scoping projects and developing a set of measurable criteria helped Metro create an RFP to choose a Customer Relationship Management system.

Metro then engaged Centerstance to assist with customization and implementation of Salesforce.com.

Now all customer data is in a centralized location and accessible on demand for Metro and their strategic partners instead of in seven different databases.

Aggregated regional information is available for the first time in Metro’s history.

Centerstance created an application to track more than 50 program measurement data points for Metro’s “Recycle at Work” program to record and rate behavior changes over time such as increased use of recycled copy paper.

This was then replicated at the City of Portland – Office of Sustainable Development

Case Study – Oregon PERS

Challenge – maturing the IT organization, aligning with business and preparing to support the new retirement system (JClarety)

Solution;

Agile Project Management

Overview: Through the use of an actual PERS project, mentor the Project Managers in how to manage an agile project

Business Analysis in an Agile Project

Overview: Through the use of an actual PERS project, mentor the Business Analyst(s) on how to gather and document requirements for an agile project including:

Agile Software Development

Overview: Through the use of an actual PERS project, work with the Development Team to coach them in their new roles on and agile team including:

Case Study – Oregon PERS

Solution;
Technology Roadmap

Technical Governance

Work with ISD and other stakeholders to define and establish a decision making body for technical governance – Technical Architecture Group (TAG)

Work with ISD and other stakeholders to define thresholds for technical decisions subject to formal governance by the TAG

Work with ISD staff to coordinate and facilitate technical governance meetings

Federal Government and the Cloud

Website focused on educating government agencies about the cloud

https://www.apps.gov/cloud/advantage/main/start_page.do



Welcome to Apps.gov

Apps.gov is your source for cloud computing applications designed to help your agency harness the power of today's technology. Whether it's Business or Productivity Applications, Cloud IT Services or Social Media solutions, Apps.gov is the place to get your government agency in the cloud.