

A man with dark hair, wearing a light blue button-down shirt, is looking directly at the camera while holding and reading a newspaper. The background is a bright, modern office space with large windows and a clean, minimalist aesthetic. A dark horizontal bar is overlaid across the middle of the image, containing the text 'I switched to smarsh.'

I switched to  smarsh.

January 19th, 2010
Stephen Marsh
CEO



- Software-as-a-Service electronic messaging and compliance service provider.
- Private company founded in Jan. 2001.
- Corporate HQ – Portland, Ore. Multiple geographically-dispersed data centers.
- 70 employees and growing quickly.
- 9500+ clients, focused on highly-regulated/litigious/transparent industries.
- #1 fastest-growing private company in state of Oregon for 2009 by the *Portland Business Journal*. Also recognized as a member of Deloitte Fast 500 and Inc. 500 for 2009.



Smarsh is a managed service provider (Software-as-a-Service) of integrated solutions. Develops its own proprietary archiving, compliance and secure messaging software.

Products & Services

- ❑ Email Archiving
- ❑ Message Archiving & Compliance
 - ❑ Instant Message Archiving
 - ❑ Text Message Archiving
 - ❑ Social Media Archiving
- ❑ Email Encryption & DLP
 - ❑ smarshEncrypt
 - ❑ smarshDLP
- ❑ Compliant Website Services & CRM
- ❑ Hosting Services

Solutions for:

- ❑ Regulatory compliance, corporate governance & records retention
- ❑ Litigation readiness, proactive e-discovery and risk management
- ❑ Mail server data management
- ❑ Secure messaging, data-leak prevention
- ❑ Email continuity/disaster recovery
- ❑ Outsourced email hosting

For government agencies of all sizes, Smarsh's Software-as-a-Service email archiving and email encryption platform has many benefits:

Benefits of SaaS

- ❑ **Outsourced IT infrastructure**
 - “How can I grow my technology offering without adding more hardware and software to my data center?”
 - More efficient IT staff
 - Leverage expertise of service provider
- ❑ **Financial Benefits**
 - Predictable monthly fees
 - Operating expenditures (eliminating the risk of exceeding budgets and deadlines)
 - No large up front capital expenditures
- ❑ **Technology Benefits**
 - Dynamic and perpetual innovation -- the latest features and functionality
 - Speed of Implementation
 - Reliability, security, scalability



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